kramvyu

INDUSTRY OPERATING SYSTEMS

ONE PLATFORM FOUNDATION · MANY INDUSTRIES

Stop chasing the business. Run it on one record.

EPCOS for EPC and construction. ScaffoldOS for scaffolding. Start with the whole system, or with just one module: Inventory, CRM or HRMS.



EPCOS

ScaffoldOS

CONSTRUCTION · SCAFFOLDING · MANUFACTURING · HEALTHCARE · EDUCATION · DISTRIBUTION · FMCG · MEDICAL DEVICES · SPORT · LEAD GENERATION

AI and automation, built for how your industry works.

kramvyu.com

WHO WE ARE

AI and automation, built as Industry Operating Systems.

Kramvyu builds AI and automation platforms for how an industry actually works. We call them Industry Operating Systems. Each one is configured around the records, approvals and evidence that matter in that industry, on one controlled foundation.

We lead with project delivery, where work in the field, material, quality and money have to stay connected.

01
Operating record
The work, its owner and its status stay in one place.

02
Workflow and approvals
Exceptions reach named people within delegated limits.

03
Evidence and insight
Documents, analytics and alerts show status, exposure and open exceptions.

04
Integration and security
Accounting and enterprise systems connect, including Tally coexistence, without losing control.

05
Role-based views
Separate operational, commercial and external views, with an audit trail behind them.

HOW ENGAGEMENT BEGINS

01
Working sessions
Confirm the priority workflows and owners.

02
Configuration
Configure registers, forms, approvals and reporting.

03
Rollout
Train users, review adoption and add further modules.

PRODUCT 01 · EPC AND CONSTRUCTION

EPCOS

Project execution from estimate to commercial closure.

A clean operating layer for the work, evidence, approvals and commercial controls that matter in engineering and construction project delivery.

Fragmented records

WBS, BOQ, procurement, quality and measurement often sit in separate files.

Billing lag

Measured work and evidence can miss certification or billing.

Unseen exposure

Retention, advances, variations and claims need a live record.

ONE RECORD, FIVE STEPS

1. **Plan**
   Define the work, owner and control point.
2. **Execute**
   Capture live activity and supporting evidence.
3. **Review**
   Route exceptions and approvals to named owners.
4. **Settle**
   Connect the outcome to commercial and financial records.
5. **Learn**
   Use exception queues and management reporting.

ILLUSTRATIVE FLOW. CONFIGURED TO EACH CLIENT'S WORKFLOWS.

Everything a project needs, on the same record.

Each module is configured to your existing terminology, workflows and approval limits. Start with one high-value workflow and expand in controlled phases.

01
Project planning and BOQ
Estimate, WBS, schedule, BOQ, measurement, progress, earned value and forecast.

02
Procurement and materials
Requirement, vendor, purchase order, receipt, issue, return and material traceability.

03
Quality and engineering
Inspection, test records, certificates, drawings and work acceptance gates.

04
Commercial control
RA-style billing, retention, advances, TDS, claims and variation records.

05
People and subcontractors
Attendance, payroll interfaces, crew output and subcontractor work records.

06
Finance and analytics
Cashflow, commitments, certified work, cost exposure, Tally coexistence and exception reporting.

07
Control and audit
Role-based access, approval limits, and an audit trail of documents, forms and actions.

Capital projects
Complex engineering, construction and industrial work packages.

EPC contractors
Projects with BOQ, procurement, material, quality and billing control.

Multi-site delivery
Programmes needing standard records and management visibility.

PRODUCT 02 · SCAFFOLDING

ScaffoldOS

Operational control from field execution to commercial outcome.

Every scaffold becomes an accountable operating unit. One record links safe use, material position and commercial recovery.

Prove it is ready

Tags, inspections and handover stay linked to the scaffold.

Know what is standing

Issued, standing and returned material reconciled.

Recover the value

Instruction, variation, billing and claims connected.

01
Scaffold register

Unique scaffold ID, location, type, tag state, status, days, area, crew and material linkage.

02
Design and turnkey

Validated library, qualified engineering, independent check, calculations, drawings, load plan and BOM.

03
Inspection and safety

Scheduled, adverse-weather and modification inspections with competent-person ownership.

04
Material and yard

Issue, return, standing quantity, gate movement, gap control and reconciliation.

05
Commercial and claims

Hire, deposits, measured work, client instruction, evidence, variation, billing and claims.

06
Support and reporting

Tally, HR, payroll, client view, role controls, alerts and management reporting.

Built for: refinery shutdowns, tank farms, vessels and pipe racks; cantilever, suspended, encapsulation and loading-bay access; and rental-heavy operations where standing days and material recovery drive margin.

START SMALL. EXTEND FROM EVIDENCE.

Not ready for the whole system? Start with one module.

Begin with one high-value workflow and grow in controlled phases. These modules can be piloted on their own, then connected to the rest of the record.

MODULE · INVENTORY

Inventory

Know what you hold, where it is and where it went.

EPCOS
Requirement, vendor, purchase order, receipt, issue, return and material traceability.

ScaffoldOS
Issue, return, standing quantity, gate movement, gap control and reconciliation.

Other industries
Batch, MRP, expiry and warehouse visibility (FMCGOS); serial or lot traceability (MEDIXOS).

MODULE · CRM

CRM and customer pipeline

Keep every enquiry, quote and client instruction on one record.

Enquiry to enrolment
Enquiry register with source and follow-up, and conversion tracking (EduOS).

Quotes and orders
Quotes, orders, service contracts and distributor workflows (MEDIXOS); orders, pricing, credit and collections (DistroOS).

Client instructions
Instruction, variation, billing and client view (ScaffoldOS, EPCOS).

MODULE · HRMS

HRMS and workforce

Attendance, crews and payroll inputs, without separate sheets.

EPCOS
Attendance, payroll interfaces, crew output and subcontractor work records.

ScaffoldOS
HR, payroll interfaces and role controls, with crew linked to each scaffold.

HospitalOS
Staff, attendance, leave and the payroll export.

ALSO READY TO START ON THEIR OWN

Project planning and BOQ · Procurement · Quality and inspections · Billing and claims · Finance and analytics with Tally coexistence

ONE FOUNDATION · TEN PRODUCTS

A focused system for each industry.

Every product starts with the operating record that matters most in its industry, and shares the same controlled foundation: approvals, documents, analytics, integration and security. Inventory, CRM and HRMS modules carry across.

CONSTRUCTION
EPCOS
Estimate to commercial closure for EPC projects.

SCAFFOLDING
ScaffoldOS
Every scaffold as an accountable unit.

MANUFACTURING
MFGOS
Planning and material control, quality gates, subcontracting, commercial and finance.

HEALTHCARE
HospitalOS
Operations for hospitals, including inventory, batches and staff.

EDUCATION
EduOS
One record from enquiry to transfer certificate.

DISTRIBUTION
DistroOS
Orders, pricing, credit, delivery and collections.

FMCG
FMCGOS
Batch, MRP, expiry and warehouse visibility.

MEDICAL DEVICES
MEDIXOS
Serial or lot traceability, service history and quality evidence.

LEAD GENERATION
LeadOS
Finds leads from real signals and schedules follow-ups. Nothing is sent without approval.

SPORT
CricketOS
Governance, capital works, venues and tournaments.

OUR FINTECH BRAND
UnitPe
Payments and financial operations: payment acceptance, payouts, financial workflows and operational control, on the same Kramvyu control foundation.

kramvyu

Let us see how this could fit your projects.

Book a working session. Bring one workflow that costs you time or money, and we will talk through it.

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Product screens and diagrams in this brochure are illustrative. Features are configured to each client's workflows and may vary by deployment.